



AGENDA
Regulator-Only Product Standards Committee
Tuesday, April 26, 2022

1:30 pm ET / 12:30 pm CT / 11:30 am MT / 10:30 am PT / 9:30 am AKT / 7:30 am HT
WebEx

State	Commissioner	Designated Representative for the Committee
Colorado	Michael Conway, Chair	Jason Lapham
Iowa	Doug Ommen, Vice-Chair	Andria Seip
Alabama	Jim Ridling	Yada Horace
Arkansas	Alan McClain	Jimmy Harris
Delaware	Trinidad Navarro	Jessica Luff
District of Columbia	Karima Woods	Howard Liebers
Idaho	Dean L. Cameron	Michelle Mackenzie
Maryland	Kathleen A. Birrane	Nour Benchaaboun
Michigan	Anita Fox	Karen Dennis
Minnesota	Grace Arnold	Tammy Lohman, Roger Stefani
Mississippi	Mike Chaney	Bob Williams
New Jersey	Marlene Caride	Olukemi Sotimehin
North Carolina	Mike Causey	Ted Hamby
Ohio	Judith French	Daniel Bradford, Theresa Schaefer
Oklahoma	Glen Mulready	Cuc Nguyen
Tennessee	Carter Lawrence	Bill Huddleston, Brian Hoffmeister
Texas	Cassie Brown	Sandra Dodson
Utah	Jonathan Pike	Tanji Northrup, Tomasz Serbinowski
Vermont	Michael S. Pieciak	Mary Block
Washington	Mike Kreidler	Ned Gaines

1. Roll Call

2. Continue discussion of the Individual Disability Buy Sell draft

Explanation: Comments are inserted into the draft standard. PSC members will review in preparation for the public call on May 3, 2022. The materials for this item are the Buy Sell draft standards.

3. Begin discussion of the Disability Key Person Replacement draft

Explanation: The Key Person Replacement draft shows the additions to the Disability Overhead Expense uniform standard highlighted in red. There are three differences from the Disability Overhead Expense and the Buy Sell draft to review which are highlighted in yellow in the draft:

- *Definition of Benefit Payment Methods*
- *Definition of Key Person*
- *Benefit Provisions – Regular Occupation*
- *Benefit Provisions – Termination of Insurance*

The materials for this item are the draft Key Person Replacement draft standards.

4. Update on the Uniform Standards Development Guidelines (no materials attached)

5. Any Other Matters