

INTERSTATE INSURANCE
PRODUCT REGULATION COMMISSION



States, Strength & Speed Aligned

MEETING OF THE
INTERSTATE INSURANCE PRODUCT REGULATION COMMISSION (IIPRC)

Saturday, December 1, 2007
Hilton Americas, Houston TX
3:00pm – 4:00pm CT

AGENDA

1. Roll Call
2. [Report of the Audit Committee on the Selection Process for New Audit Firm and the Selection by Audit Committee of New Audit Firm](#)
3. [Report of the Management Committee](#)
4. [Consider Adoption of Uniform Standards approved by the Management Committee](#)
5. [Consider Adoption of “Appendix A” to the IIPRC Product Filing Rule as approved by the Management Committee](#)
6. Any Other Matters
7. Adjourn

Minutes of the Interstate Insurance Product Regulation Commission (IIPRC)
December 1, 2007
Houston, TX

Commission Members in Attendance:

Commissioner Jane Cline, West Virginia, Chair
Peg Ising as a designated representative for Director Mary Jo Hudson, Ohio, Vice Chair
Commissioner Glenn Wilson, Minnesota, Treasurer
Director Linda Hall, Alaska
John Postolowski as a designated representative for Commissioner Marcy Morrison, Colorado
Margaret Witten as a designated representative for Commissioner John Oxendine, Georgia
Shelley Santo, Hawaii
Commissioner William Deal, Idaho
John Kissling as a designated representative for Director Jim Atterholt, Indiana
Commissioner Sandy Praeger, Kansas
David Hunt as a designated representative for Director Julie McPeak, Kentucky
Joe Murphy as a designated representative for Commissioner Nonnie Burnes, Massachusetts
Fran Wallace as a designated representative for Acting Commissioner Kenneth Ross, Michigan
Jeanne Daharsh as a designated representative for Director Ann Frohman, Nebraska
Commissioner Roger Sevigny, New Hampshire
Louis Belo as a designated representative for Commissioner Jim Long, North Carolina
Commissioner Kim Holland, Oklahoma
Acting Commissioner Joel Ario, Pennsylvania
Wilma Orozco, as a designated representative for Commissioner Dorelisse Juarbe Jimenez
Sara Waitt as a designated representative for Commissioner Mike Geeslin, Texas
Commissioner Kent Michie, Utah
Commissioner Paulette Thabault, Vermont
Don Beatty as a designated representative for Commissioner Al Gross, Virginia
Beth Berendt as a designated representative for Commissioner Mike Kriedler, Washington
Commissioner Ken Vines, Wyoming

Legislative Committee Members in Attendance:

Representative Bob Damron, Kentucky, Chair
Senator Delores Kelley, Maryland, Vice Chair
Senator Ruth Teichman, Kansas, by conference call
Representative Larry Taylor, Texas
Representative Brian Patrick Kennedy, Rhode Island

Industry Advisory Committee Members in Attendance

Michael Lovendusky, ACLI
Miriam Krol, ACLI
Cande Olsen, New York Life
Nancy Johnson, UNUM
Michael Gerber, NAFIA

Consumer Advisory Committee Members in Attendance:

Ryan Wilson, AARP
Rod Bordelon, Texas Office of the Public Insurance Counsel
Brendan Bridgeland, Center for Insurance Research

Regulator Staff in Attendance:

Brian Pennington, Minnesota
David Morris, Nebraska, by conference call

IIPRC Staff in Attendance:

Frances Arricale, Executive Director
Sara Bamford, Administrative Coordinator, by conference call

NAIC Staff in Attendance:

Kay Noonan, General Counsel
Becky McElduff, Staff Attorney
Karen Schutter, Strategic Initiatives

Commissioner Cline called the meeting of the Interstate Insurance Product Regulation Commission to order.

After the Roll Call, Commissioner Cline started the Meeting with the first item on the Agenda, the Report of the Audit Committee. Commissioner Cline asked Commissioner Michie, from Utah, to provide this Report. Commissioner Michie reported that a new audit firm was selected after a joint call with NAIC and NIPR to review potential candidates. Commissioner Michie noted that the firm selected is Mayer Hoffman McCann. Commissioner Michie noted that a memo was distributed which details the selection process. Commissioner Michie informed the Commission that the Audit Committee will vote to make final its selection of the audit firm during this meeting. Commissioner Michie asked if there were any questions. Commissioner Michie motioned to adopt the Report and Commissioner Voss, from Iowa, seconded the committee. Brendan Bridgeland asked if MHM was the auditor selected by the NAIC. This was confirmed in the affirmative. The motion to adopt the Audit Committee's Report was adopted. Commissioner Cline turned back to Commissioner Michie to take a vote of the Audit Committee and adopt MHM as the audit firm. Commissioner Voss made the motion and Superintendent Torti, from Rhode Island, seconded the motion. The motion was adopted unanimously by the members of the Audit Committee.

Commissioner Cline moved to the next item on the Agenda, the Report of the Management Committee. Commissioner Cline provided a Report of the Management Committee. Commissioner Cline reported that reports were heard from the Communications, Finance, Rulemaking, Technology and Product Standards Committees. Commissioner Cline stated that the Product Standards Committee recommended additional standards for public notice and comment. Commissioner Cline noted that two new standards for Term Life were approved by the Management Committee and will be considered for adoption by the Commission. Commissioner Cline noted that the Appendix A to the Product Filing rule was approved by the Management Committee and will be considered for adoption by the Commission as well. Commissioner Cline reported that Frances Arricale, Executive Director of the IIPRC, provided an operational update in which she informed the Management Committee that two new professionals will be joining the review team at the Compact. Commissioner Cline highlighted that the Management Committee continues to review questions that the Compact is receiving as it continues to work on the standards and procedures. Commissioner Cline noted that an update on Legislative activity was also provided. Commissioner Cline stated that the Management Committee adopted the meeting minutes as well as considered the question of a "Doing Business as Name" for the Commission. Commissioner Cline noted that the full report of the Management Committee will be reflected in the meeting minutes of the Management Committee. Commissioner Cline concluded her Report. Commissioner Cline asked if there was a motion to adopt this Report. Beth Berendt, from Washington, made the motion and Don Beatty, from Virginia, seconded the motion. The Report was adopted by unanimous voice vote.

Commissioner Cline proceeded to the next item on the Agenda; consider adoption of Uniform Standards approved by the Management Committee. Commissioner Cline asked Ms. Arricale to review the standards to be adopted – Standards for Additional Term Life Insurance Benefits and Standards for Additional Life Insurance Provided for on a Guaranteed Insurability Basis. Commissioner Roger

Sevigny, from New Hampshire, made the motion and Commissioner Bill Deal, from Idaho, seconded the motion. The standards were adopted by the required supermajority.

Commissioner Cline proceeded to the next item on the Agenda, consider the adoption of "Appendix A" to the IIPRC Product Filing Rule as approved by the Management Committee. Commissioner Cline asked if Commissioner Sevigny had any comments before asking for a motion to adopt the Appendix. Commissioner Sevigny noted as an on-going process the Commission will continue to look at the Appendix and make any necessary changes. Fran Wallace, from Michigan, made the motion and Commissioner Jim Long, from North Carolina, seconded the motion. The Appendix was adopted by unanimous voice vote. Commissioner Cline noted that the Appendix A has an effective date of December 1, 2007.

Commissioner Cline asked if there were any other matters to be considered during this meeting. Commissioner Praeger made comments regarding annuity contract standards. (*note: technology issues with audio and recording as majority of comments were inaudible.*) Commissioner Cline noted that the information should be shared with the Product Standards Committee. Commissioner Michie noted that Commissioner Praeger's comments were important and that the financial examiners need to be put on notice regarding these comments. Commissioner Cline noted that they would be considered by the Product Standards Committee because of their importance.

Commissioner Cline asked if there was a motion to adjourn. Commissioner Sevigny made the motion and Commissioner Vines, Wyoming, seconded the motion. The Meeting adjourned.