



**MEETING OF THE MANAGEMENT COMMITTEE OF THE
INTERSTATE INSURANCE PRODUCT REGULATION COMMISSION**

**Monday, October 29, 2018
1:30 pm ET / 12:30 pm CT / 11:30 am MT / 10:30 am PT**

1. Roll Call
2. Presentation of 2019 Annual Budget and Schedule of Fees
3. Public Hearing on the Proposed 2019 Annual Budget and Schedule of Fees
4. Report of the Product Standards Committee and Consideration by the Management Committee to Approve the Report of the Product Standards Committee
5. Operational Update
6. Any Other Matters
7. Adjourn

**Minutes of the Meeting of the Management Committee of the Interstate Insurance Product
Regulation Commission
Monday, October 29, 2018**

Members of the Commission and Department Staff in Attendance:

Director Jillian Froment, Chair, Ohio
Director Dean Cameron, Treasurer, Idaho
Steve Ostlund, Alabama
Sarah Bailey, Alaska
Greg Campbell, Alaska
Bill Lacy, Arkansas
Jason Lapham, Colorado
Mike Chrysler as a designated representative for Director Jennifer Hammer, Illinois
Karl Knable as a designated representative for Commissioner Stephen W. Robertson, Indiana
Mihir Nag, Indiana
Andria Seip as a designated representative for Commissioner Doug Ommen, Iowa
Tom Travis, Louisiana
Tim Schott, Maine
Robert Morrow as a designated representative for Commissioner Al Redmer, Jr., Maryland
Director Chlora Lindley-Myers, Missouri
Mary Mealer, Missouri
Ted Bidon, Montana
Director Bruce R. Ramage, Nebraska
Robin Tierney, New Hampshire
Commissioner Marlene Caride, New Jersey
Mark Hendrick, New Mexico
Ted Hamby as a designated representative for Commissioner Mike Causey, North Carolina
Joel Sander, Oklahoma
Doug Danzeiser as a designated representative for Commissioner Kent Sullivan, Texas
John Carter, Texas
Tomasz Serbinowski, Utah
Heidi Clausen, Utah
Alan Hudina, Washington
Commissioner Allan L. McVey, West Virginia
Joylynn Fix, West Virginia
Lisa Brandt, Wisconsin
Rebecca Rebholz, Wisconsin
Sue Ezalarab, Wisconsin
Commissioner Tom Glause, Wyoming
Brittany Nuoci, Wyoming

Members of the Industry Advisory Committee in Attendance:

Emily Micale, American Council of Life Insurers
Charles Perin, Nationwide Life Insurance Company
Michael Hitchcock, Pacific Life Insurance Company

Members of the Consumer Advisory Committee in Attendance:

Fred Nepple, Consumer Liaison Representative
Roger Sevigny, Consumer Liaison Representative
Peter Kochenburger, NAIC Consumer Liaison Representative

Insurance Compact Staff in Attendance:

Karen Schutter, Executive Director
Becky McElduff, Assistant Director of Product Operations and Counsel
Sara Dubsy, Senior Operations Manager
Jeanne Daharsh, Actuary
Karen Givens, Senior Product Reviewer
Anne Marie Narcini, Regulatory Consultant
Maureen Perry, Product Review Consultant

Interested Parties in Attendance:

Anne Correia, Allianz Life Insurance Company
Julia Weber, State Farm

Director Froment called to order the Meeting of the Management Committee of the Interstate Insurance Product Regulation Commission (Insurance Compact or Commission). Ms. Schutter took the roll call of the: Management Committee, the Commission, the Legislative Committee, and the Industry and Consumer Advisory Committees.

Director Froment proceeded to the second agenda item, the Presentation of the 2019 Annual Budget and Schedule of Fees. Director Froment stated that the Finance Committee recommended the 2019 Annual Budget Package at the September 24 joint teleconference of the Management Committee and Commission. Director Froment asked Ms. Schutter to summarize the 2019 Annual Budget Package. Ms. Schutter stated that the Finance Committee held three member calls and two public calls related to the 2019 Annual Budget Package, which includes the proposed 2019 Annual Budget, proposed changes to the Schedule of Fees and a proposed request for additional resources. Ms. Schutter concluded her presentation of the 2019 Annual Budget Package and there were no questions.

Director Froment proceeded to the next agenda item and opened the public hearing on the proposed 2019 Annual Budget Package. There were no comments from the members of the Commission, the Legislative Committee, the Consumer and Industry Advisory Committees, or other interested parties. Director Froment concluded the public hearing. Director Froment stated that the Management Committee and Commission will consider the 2019 Budget Package for adoption at the Annual Meeting on November 14th, in San Francisco, CA.

Director Froment proceeded to the next agenda item and asked Ms. Mealer to provide the report of the Product Standards Committee. Ms. Mealer reported that the PSC exposed the first draft of the *Single Premium Group Fixed Annuity Contract Uniform Standards for Employer Groups* for public comment and will hold a public call on October 30th. Ms. Mealer stated that the PSC has also requested comments on the draft amendments to the *Additional Standards for Overloan Protection Benefits*. Ms. Mealer concluded her report and there were no questions.

Director Froment requested a motion from a member of the Management Committee to approve the report of the PSC. Mr. Hamby moved and Mr. Morrow seconded. Director Froment called a voice vote and the motion carried.

Director Froment proceeded to the next agenda item and asked Ms. Schutter to provide an Operational Update. Ms. Schutter provided a summary of the current product filing statistics and reported that 228 companies have registered with the Compact year to date, which is the total number of registered companies in 2017. Ms. Schutter reported that the Insurance Compact Office recently issued an advisory report for the second in-force rate increase request exceeding 15% and has offered regulator-only webinar sessions to Compacting States for a detailed presentation of the report. Ms. Schutter reported that the Colorado Federal Court issued an opinion on October 19th finding in favor of enforceability and constitutionality of the Insurance Compact as proper delegation of authority. Ms. Schutter further summarized the opinion and next steps for the Regulatory Counsel Committee. Ms. Schutter concluded her report and there were no questions.

There were no other matters and Director Cameron moved to adjourn. Mr. Hamby seconded and the meeting was adjourned.