

INTERSTATE INSURANCE
PRODUCT REGULATION COMMISSION



States, Strength & Speed Aligned

**JOINT MEETING OF THE MANAGEMENT COMMITTEE AND THE
INTERSTATE INSURANCE PRODUCT REGULATION COMMISSION**

May 20, 2013

1:30 pm ET / 12:30 pm CT / 11:30 am MT / 10:30 am PT

1. Roll Call
2. [Report and Recommendation of the Rulemaking Committee and Consideration by the Management Committee to Adopt the Report and Recommendation of the Rulemaking Committee](#)
3. [Report and Recommendation of the Product Standards Committee and Consideration by the Management Committee to Approve the Report and Recommendation of the Product Standards Committee](#)
4. [Update on Illinois' Implementation Process and Consider Extension of Illinois' Stay of the Effectiveness of Certain Uniform Standards](#)
5. [Management Committee Consideration of Approval of Uniform Standards Issued on March 8th:](#)
 - a. **Group Term Life Insurance** Uniform Standards for Accidental Death Benefits;
 - b. **Group Term Life Insurance** Uniform Standards for Accidental Death and Dismemberment Benefits; and
 - c. Group Term Life Insurance Uniform Standards for Waiver of Premium While the Employee is Totally Disabled
6. [Commission Consideration of Adoption of Uniform Standards Issued on March 8th as Approved by the Management Committee](#)
7. [Management Committee Consideration of Approval of Meeting Minutes of the April 8th Joint Meeting of the Management Committee and Commission](#)
8. [Commission Consideration to Approve the April 8th Joint Management Committee and Commission Meeting Minutes as Approved by the Management Committee](#)
9. [Operational Update](#)
10. Any Other Matters
11. Adjourn

**Minutes of the Joint Meeting of the Management Committee and the Interstate Insurance Product
Regulation Commission
Monday, May 20th, 2013**

Members of the Commission and Department Staff in Attendance:

Commissioner Michael Consedine, Vice Chair, Pennsylvania
Ed Charbonnier, as a designated representative for Commissioner Joe Murphy, Massachusetts
Robert Turner, as a designated representative for Commissioner Jim Ridling, Alabama
Director Bret Kolb, Alaska
Commissioner Jim Riesberg, Colorado
Colin Hayashida, as a designated representative for Commissioner Gordon Ito, Hawaii
Donna Daniel, as a designated representative for Director William Deal, Idaho
Cindy Colonius, as a designated representative for Director Andrew Boron, Illinois
Bruce Sartain, Illinois
Marlyn Burch, as a designated representative for Commissioner Sandy Praeger, Kansas
Debbie Stamper, as a designated representative for Commissioner Sharon Clark, Kentucky
Commissioner Jim Donelon, Louisiana
Barry Ward, Louisiana
Brenda Wilson, as a designated representative for Commissioner Therese Goldsmith, Maryland
Thomas Record, as a designated representative for Superintendent Eric Cioppa, Maine
Joe Garcia, as a designated representative for R. Kevin Clinton, Michigan
David Hippen, as a designated representative for Director John Huff, Missouri
Mary Kempker, Missouri
Jay Eads, as a designated representative for Commissioner Mike Chaney, Mississippi
Rosann Grandy, Montana
Director Bruce Ramge, Nebraska
John Rink, Nebraska
Jon Van Etten, as a designated representative for Commissioner Scott Kipper, Nevada
Felix Schirippa, as a designated representative for Commissioner Kenneth Kobylowski, New Jersey
Ted Hamby, as a designated representative for Commissioner Wayne Goodwin, North Carolina
Pete Weber, as a designated representative for Lieutenant Governor Mary Taylor, Ohio
Denise Engle, as a designated representative for Commissioner John Doak, Oklahoma
Barron Brown, Oklahoma
Dave Bolton, Oregon
Peter Camacci, Pennsylvania
Ruben Gely, as a designated representative for Commissioner Angela Weyne, Puerto Rico
Beth Dwyer, as a designated representative for Superintendent Joe Torti, Rhode Island
Andrew Dvorine as a designated representative for Director Raymond Farmer, South Carolina
Katrina Daniel, as a designated representative for Commissioner Eleanor Kitzman, Texas
Chris Eric, Texas
Jan Graeber, Texas
Commissioner Julie Mix McPeak, Tennessee
Commissioner Todd Kiser, Utah
Don Beatty, as a designated representative for Commissioner Jacqueline Cunningham, Virginia
Beth Berendt, as a designated representative for Commissioner Mike Kreidler, Washington
Tonya Gillespie, as a designated representative for Commissioner Michael Riley, West Virginia
Barbara Hudson, West Virginia
Sue Ezalarab, as a designated representative for Commissioner Ted Nickel, Wisconsin
Peter Greff, as a designated representative for Commissioner Tom Hirsig, Wyoming

Members of the Industry Advisory Committee in attendance:

Mary Keim, State Farm Insurance Companies
Miriam Krol, ACLI
Joe Muratore, New York Life Insurance Company
Marie Roche, John Hancock Life Insurance Company (U.S.A.)

Members of the Consumer Advisory Committee in attendance:

Sonja Larkin-Thorne, NAIC Consumer Liaison representative

Members of the IIPRC Legislative Committee in attendance:

Senator Delores Kelley, Maryland
Susan Nolan, Executive Director of the National Conference of Insurance Legislators (NCOIL)

Interested Parties in attendance:

Daniel Adams, Life Insurance Company of the Southwest
Hugh Barrett, Massachusetts Mutual Life Insurance Company
Nancy Johnson, Unum Provident
Beth Lindsey, ING

IIPRC staff in attendance:

Karen Schutter, Executive Director
Sara Dubsky, Operations Manager
MacKenzie Heidelberg, Administrative Coordinator
Jeanne Daharsh, Actuarial Consultant
Alice Fontaine, Actuarial Consultant
Karen Givens, Product Review Consultant
Maureen Perry, Product Review Consultant

Commissioner Consedine called to order the Joint Meeting of the Management Committee and the Interstate Insurance Product Regulation Commission. Ms. Schutter took the roll call of the Management Committee, Commission, members of the Legislative Committee, members of the Industry Advisory and Consumer Advisory Committees and other Interested Parties.

Commissioner Consedine began with the first item on the agenda, the Report and Recommendation of the Rulemaking Committee provided by Mr. Beatty. Mr. Beatty reported that the Rulemaking Committee met in April and May to complete the required five- year review of the Operating Procedures and Rules. Mr. Beatty explained that pursuant to Section 118 of the Rule for the Adoption, Amendment and Repeal of Rules for the Interstate Insurance Product Regulation Commission (Rulemaking Rule”), the Commission is required to undertake a five year review of its Rules and Operating Procedures similar to the process required by most state regulatory agencies. Mr. Beatty announced that there are no recommended changes to the Rules and Operating Procedures. There were nine (9) Rules and Operating Procedures that were noticed out for public comment July 3, 2012. There were two additional Rules and Operating Procedures that were noticed out for public comment January 2, 2013. Mr. Beatty noted that the scope of review under § 118 must focus on the need for continuation, repeal or amendment of the rule based primarily on whether circumstances or underlying assumptions have changed since the last time the rule was adopted, amended or reviewed. No comments have been received to date on either set of Rules and Operating Procedures. The IIPRC Office is also not recommending any changes at this time to the Rules and Operating Procedures. Mr. Beatty further noted that the Rulemaking Committee continues to work

on two other items that were assigned for this year – a closer look at how mix and match is being utilized and the applicability of certain state laws that could affect the content of Compact-approved products. There were no questions for Mr. Beatty. Commissioner Consedine then asked for a motion from a member of the Management Committee to approve the report of the Rulemaking Committee. Commissioner McPeak made the motion and Commissioner Kobylowski seconded the motion. A roll call vote of the Management Committee was taken and the motion passed.

Next on the agenda was the Report of the Product Standards Committee. Ms. Ezalarab presented the report and announced that the Product Standards Committee is recommending the Additional Standards for Incidental Guaranteed Minimum Death Benefits for Individual Deferred Non-Variable Annuities Benefits. Ms. Ezalarab explained that this recommendation would start the Commission's formal rulemaking process and provide at least 60 days for public comment. Ms. Ezalarab noted that these uniform standards are a companion to the existing Uniform Standards for Guaranteed Minimum Death Benefit Features for Individual Variable Annuities. Following the report, Commissioner Consedine asked for a motion from a member of the Management Committee to recommend the proposed uniform standards to be published on the Docket for the public comment period. Director Ramage made a motion and Mr. Weber seconded the motion. As there were no further comments, Ms. Schutter took a roll call vote of the Management Committee and the motion passed. Commissioner Consedine noted that the recommended uniform standards will be posted on the Docket for the public comment period of 60 days and there will likely be a public hearing on this item during the July teleconference.

Commissioner Consedine proceeded to the update from Illinois regarding their request to stay the effectiveness of the Additional Standards for Market Value Adjustment through the Separate Accounts. Illinois has indicated that it does not permit these types of products and that rather than promulgating a regulation to opt out of this one Uniform Standard, it has put forward legislation to give the Commissioner authority to accept these products. Commissioner Consedine explained that it was his understanding that Illinois House Bill 982 has now been passed by both houses of the Illinois legislature and is awaiting transmission to Governor Quinn. The Department filed a request in late March to continue its stay of this Uniform Standard. Because the IPRC Office did not get notice of this request out before the Houston meeting last month, action was deferred until today's meeting. Illinois is requesting to continue its stay until July 24th, to provide sufficient time for the bill to be sent to the Governor and to become effective. Commissioner Consedine asked Mr. Sartain if he had any comments regarding the stay and he did not. Commissioner Kobylowski then made a motion to grant Illinois' Request for an Extension of its Stay of the Additional Standard for Market Value Adjustment through the Separate Accounts until July 24th and Director Huff seconded the motion. As there was no further discussion, Ms. Schutter took a roll call vote of the Commission and the motion carried.

Commissioner Consedine proceeded to the next item on the agenda - the consideration for approval and adoption of three (3) uniform standards - the Group Term Life Uniform Standards for Accidental Death Benefits, Group Term Life Insurance Uniform Standards for Accidental Death and Dismemberment Benefits, and Group Term Life Uniform Standards for Waiver of Premium While the Employee is Totally Disabled. Commissioner Consedine explained that the formal rulemaking process for these uniform standards commenced at the beginning of March. No substantive comments on these three uniform standards were received and as such, they are ready for action. Ms. Ezalarab made a motion to approve the Group Term Life Uniform Standards for Accidental Death Benefits, Group Term Life Insurance Uniform Standards for Accidental Death

and Dismemberment Benefits, and Group Term Life Uniform Standards for Waiver of Premium While the Employee is Totally Disabled; Commissioner McPeak seconded the motion. As there was no further discussion, Ms. Schutter took a roll call vote of the Management Committee and the motion carried.

Commissioner Consedine then moved on to the full Commission's consideration of the same uniform standards just approved by the Management Committee. Commissioner Riesberg made a motion and Mr. Record seconded the motion. As there were no comments, Ms. Schutter took a roll call vote of the Commission and the motion carried. Commissioner Consedine noted that these Uniform Standards as adopted will be available for filing in early September after they are promulgated for a period of 90 days.

Commissioner Consedine then moved to the next two agenda items, the approval of minutes.

Commissioner Consedine asked for a motion from a member of the Management Committee to approve the meeting minutes of the in-person April 8th joint meeting of the Management Committee and Commission. Director Ramage made a motion while Mr. Garcia seconded. A voice vote was taken and the motion carried.

Commissioner Consedine continued to the Commission adoption of the same Meeting Minutes as approved by the Management Committee. Mr. Beatty made a motion to adopt the minutes and Commissioner Kiser seconded the motion. A voice vote was then taken and the motion passed.

Commissioner Consedine proceeded to the IIPRC Operational Update, which was provided by Ms. Schutter. Ms. Schutter briefly summarized the legislative activity in non-compacting states. Arkansas enacted the Compact legislation on April 17th, and it will become effective 90 days after sine die, making the effective date August 14th. The IIPRC Office waits 10 business days after that date to account for the op-out period. Companies will be able to add Arkansas to their new, pending, and already approved filings on August 28th. Additionally, Montana enacted the Compact legislation on May 6th and will become effective October 1st. Companies will be able to add Montana to their new, pending, and already approved filings on October 15th. The Compact now has 43 Compacting States, representing 72% of the national premium volume. There were no comments for Ms. Schutter.

As there were no further matters, Director Huff made a motion to adjourn, which was seconded by Mr. Beatty. The meeting was adjourned.