

INTERSTATE INSURANCE  
PRODUCT REGULATION COMMISSION



*States, Strength & Speed Aligned*

**JOINT TELECONFERENCE MEETING OF  
THE MANAGEMENT COMMITTEE AND THE  
INTERSTATE INSURANCE PRODUCT REGULATION COMMISSION**

**Monday, May 23, 2011**

**1:30 pm ET / 12:30 pm CT / 11:30 am MT / 10:30 am PT**

1. Roll Call
2. [Report and Recommendation of the Product Standards Committee and Consideration by the Management Committee to Approve the Report and Recommendation of the Product Standards Committee](#)
3. [Update on Indiana's Opt-Out Process and Consider Extension of Indiana's Stay of the Effectiveness of the Individual Long-Term Care Uniform Standards](#)
4. [Update on Illinois' Implementation Process](#)
5. [Management Committee Consideration of Approval of Meeting Minutes of the April 25 Joint Meeting of the Management Committee and Commission](#)
6. [Commission Consideration of Adoption of Meeting Minutes of the April 25 Joint Meeting of the Management Committee and Commission](#)
7. [Operational Update](#)
8. Any Other Matters
9. Adjourn

**Minutes of the Joint Meeting of the Management Committee and the Interstate Insurance Product  
Regulation Commission  
Monday, May 23rd, 2011**

**Members of the Management Committee in attendance:**

Commissioner Roger Sevigny, Chair, New Hampshire  
Commissioner Wayne Goodwin, Vice Chair, North Carolina  
Matt Barton, as a designated representative for Director John Huff, Missouri  
Bob Wagner, as a designated representative for Director Mike McRaith, Illinois  
Marlyn Burch, as a designated representative for Commissioner Sandy Praeger, Kansas  
Acting Commissioner Beth Sammis, Maryland  
Kathy LaFleur, as a designated representative for Commissioner R. Kevin Clinton, Michigan  
Aaron Sisk, as a designated representative for Commissioner Mike Chaney, Mississippi  
Reginald Young, as a designated representative for Commissioner Tom Considine, New Jersey  
Sue Real, as a designated representative for Director Mary Taylor, Ohio  
Brad Harker, as a designated representative for Commissioner Mike Considine, Pennsylvania  
Don Beatty, as a designated representative for Commissioner Jacqueline K. Cunningham, Virginia  
Beth Berendt, as a designated representative for Commissioner Mike Kreidler, Washington  
Sue Ezalarab, as a designated representative for Commissioner Ted Nickel, Wisconsin

**Members of the Commission in attendance:**

Katie Campbell, as a designated representative for Director Linda Hall, Alaska  
Interim Commissioner John Postolowski, Colorado  
Justin Durrance, as a designated representative for Commissioner Ralph Hudgens, Georgia  
Rebecca Vaughan, as a designated representative for Commissioner Stephen Robertson, Indiana  
Commissioner Sharon Clark, Kentucky  
Commissioner James Donelon, Louisiana  
Tom Record, as a designated representative for Superintendent Mila Kofman, Maine  
Brian Pennington, as a designated representative for Commissioner Mike Rothman, Minnesota  
Holly Blanchard, as a designated representative for Director Bruce Ramage, Nebraska  
Denise Engle, as a designated representative for Commissioner John Doak, Oklahoma  
Sol Marrero, as a designated representative for Commissioner Ramon Cruz-Colon, Puerto Rico  
Beth Dwyer, as a designated representative for Superintendent Joseph Torti III, Rhode Island  
Carla Griffin, as a designated representative for Director David Black, South Carolina  
Commissioner Julie Mix McPeak, Tennessee  
Commissioner Neal Gooch, Utah  
Tonya Gillespie, as a designated representative for Commissioner Jane Cline, West Virginia  
Commissioner Ken Vines, Wyoming

**State Regulators in attendance:**

Bruce Sartain, Illinois  
Mihir Nag, Indiana  
Malinda Shepherd, Kentucky  
Ron Henderson, Louisiana  
Karen Dennis, Michigan  
Blaine Shepherd, Minnesota  
Ted Hamby, North Carolina  
Shawn Hawk, Tennessee  
Tomasz Serbinowski, Utah  
Peter Greff, Wyoming

**Interested Regulators in attendance:**

Sarah Huffer, New York

Mary Kosinski, Arizona

**Members of the Legislative Committee in attendance:**

Candace Thorsen, NCOIL

**Members of the Industry Advisory Committee in attendance:**

Miriam Krol, ACLI

Jill Morgan, Symetra

Joe Muratore, New York Life Insurance Company

Marie Roche, John Hancock

**Interested Parties in attendance:**

Margaret Gallagher, Liberty Life Assurance

Nancy Johnson, Unum

Beth Lindsay, ING

Tiffany Meuer, American Equity

**IIPRC staff in attendance:**

Karen Schutter, Executive Director

Sara Dubsy, Operations Manager

MacKenzie Heidelmark, Administrative Coordinator

Alice Fontaine, Actuarial Consultant

Karen Givens, Product Review Consultant

Maureen Hart Perry, Product Review Consultant

Charles Rapacciuolo, Product Review Consultant

**NAIC staff in attendance:**

Amanda Yanek, Government Relations Analyst and Chief State Liaison

Becky McElduff, Senior Counsel

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Commissioner Sevigny called to order the Joint Meeting of the Management Committee and the Interstate Insurance Product Regulation Commission (“IIPRC”).

Ms. Schutter took the roll call of the Management Committee, Commission, members of the Legislative Committee, members of the Industry Advisory Committee, members of the Consumer Advisory Committee, and other Interested Parties.

Commissioner Sevigny proceeded to the first item on the Agenda and called on Ms. Ezalarab to make a report of the Product Standards Committee. Ms. Ezalarab reported that the Product Standards Committee had no uniform standards prepared for final recommendation to the Management Committee. Ms. Ezalarab reported that the Product Standards Committee continues to meet weekly to complete recommendations on the remaining Individual Disability Income uniform standards. The Product Standards Committee recommended five disability income uniform standards to the Management Committee in April and they are now working on the four remaining uniform standards that will fill out the initial suite for the Individual Disability Income product line. These uniform standards will be taken up and ultimately adopted by the Commission at one time similar to the way that individual long-term care insurance was handled. Ms. Ezalarab also noted that the Committee is planning on holding a meeting

on June 7<sup>th</sup> in order to receive public comments on these four remaining drafts. Commissioner Sevigny then asked for a motion from a member of the Management Committee to adopt the report of the Product Standards Committee. Mr. Wagner made a motion and Commissioner Goodwin seconded. Commissioner Sevigny asked if there were any objections to taking a voice vote in lieu of a roll call vote since there were no recommendations from the Product Standards Committee report. Hearing none, a voice vote was taken and the motion was carried unanimously.

Commissioner Sevigny moved onto the next item on the agenda, the consideration of the written request from the Indiana Department of Insurance for a second 90-day extension of its Stay of the Effectiveness of the Individual Long-Term Care Uniform Standards. Indiana's stay was effective for 90 days starting on December 1, 2010 and extended for 90 days on February 28, 2011. Indiana is continuing its rulemaking process to opt-out of the Individual Long-Term Care Uniform Standards by regulation. Commissioner Sevigny then asked Ms. Vaughn for an update. Ms. Vaughn reported that the Department is currently working on this regulation and that they hoped to have the process completed by September. Commissioner Sevigny then asked for a motion from a member of the Commission to grant Indiana's request for a 90-day extension of its stay of the Individual Long-Term Care Uniform Standards. Commissioner Donelon made a motion and Mr. Sisk seconded. Ms. Schutter took a roll call vote and the motion passed unanimously.

Commissioner Sevigny noted that the next item on the agenda is the consideration of the written request from the Illinois Department of Insurance for a 90-day extension of its stay of the effectiveness of all Uniform Standards. Illinois' stay was effective for 90 days beginning on November 29, 2010 and extended for 90 days on February 28, 2011. Illinois has completed its due diligence and will not be seeking an extension for the vast majority of Uniform Standards for individual life, annuity and long-term care. Illinois has asked for an extension of its stay for the Uniform Standards which are listed in its letter of May 6<sup>th</sup>. These Uniform Standards are for variable life and variable annuity along with the Additional Standards for Market Value Adjustment Provided through a General Account. Illinois has also informed the IIPRC that it does not permit Modified Rate Schedules for Individual Long-Term Care so will only be accepting Individual Long-Term Care insurance product filing submissions with Issue Age Rate Schedules. The IIPRC Office is already working with the Illinois Department on the concerns and issues addressed in the May 6<sup>th</sup> letter. Commissioner Sevigny asked the Product Standards Committee and Actuarial Working Group to also get involved in working through these issues with Illinois. Commissioner Sevigny asked Mr. Wagner from Illinois if he had anything to add. Mr. Wagner noted that the Department will hope to have final resolution later this summer regarding these specified Uniform Standards.

Commissioner Sevigny asked Ms. Schutter to identify the Uniform Standards that Illinois is asking to include in this Extension of its Stay. Ms. Schutter then identified those standards. Commissioner Sevigny then asked for a motion from a member of the Commission to grant Illinois' Request for a 90-day extension of its Stay for only those Uniform Standards listed in its May 6<sup>th</sup> letter. Mr. Beatty made a motion and Ms. Berendt seconded. Ms. Schutter then conducted a roll call vote and the motion was carried unanimously.

Commissioner Sevigny proceeded to the next item on the agenda, the approval of minutes by the Management Committee. Commissioner Sevigny then asked for a motion from a member of the Management Committee to approve the meeting minutes of the April 25<sup>th</sup> Joint Conference Call of the Management Committee and Commission. Mr. Sisk made a motion and Commissioner Sammis seconded. A voice vote was then taken and the motion carried unanimously.

The next item on the agenda was the Commission's adoption of the minutes of the April 25<sup>th</sup> Joint Conference Call just approved by the Management Committee. Commissioner Sevigny asked for a

motion to adopt the meeting minutes. Mr. Record made a motion and Mr. Wagner seconded. A voice vote was then taken and the motion carried unanimously.

Commissioner Sevigny requested Ms. Schutter to provide an operational update. Ms. Schutter noted that companies may begin adding Illinois to their product filing submissions on Tuesday May 31<sup>st</sup> and Ms. Schutter explained that the IIPRC is expecting an increase in the number of filings received. Commissioner Sevigny noted that Ms. Schutter has been doing a great amount of travel for the Compact in an effort to promote the IIPRC and its work. The Commissioner asked the Commission to assist the IIPRC Office in its outreach efforts to the states and possible filers.

Hearing no other matters, Commissioner Sevigny asked for a motion and a second to adjourn. Mr. Beatty made a motion and Commissioner Goodwin seconded. The Joint Meeting of the Management Committee and the Interstate Insurance Product Regulation Commission was adjourned.