

DATE: February 10, 2010
TO: IIPRC Management Committee
FROM: Industry Advisory Committee
SUBJECT: Proposed Standards For:

- **Rate Filing Standards for Individual LTCI – Modified Rate Schedules (Dated 12/29/09)**

A. GENERAL

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For consistency with other standards (you made the change for Issue Age standards), change the language to say:

“(1) If the initial.....company, include a letter or other document authorizing the firm to file on behalf of the company.”

Submitted by IIPRC Industry Advisory Committee:

Maureen Adolf, Prudential
Steve Buhr, AEGON
Tom English, New York Life
Michael Gerber, NAIFA
Mary Keim, State Farm Insurance Company
Michael Lovendusky, ACLI
Amanda Mathiessen, AHIP
Gary Sanders, AHIA